

**FILDEX FILTERS CANADA**

907-1030 W Georgia St. Vancouver,  
BC V6E 2Y3, Canada  
Toll Free: 1.888.909.0808  
Tel: 1.604.691.1775  
Fax: 1.888.873.7090

*Dear Applicant:*

*Thank you for expressing an interest in becoming a distributor for FILDEx<sup>®</sup> products.*

*For your convenience, please find the enclosed questionnaire, which after careful consideration, you may wish to fill out and return to our attention along with your trial order.*

*Sincerely,  
Sales Department  
Fildex Filters Canada Corp.*

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## **QUESTIONNAIRE TO PROSPECTIVE FILDEX FILTERS CANADA CORP. DISTRIBUTORS**

### **Fildex Filters Canada Corp Mission Statement:**

Fildex Filters Canada Corp is committed to fully understanding and meeting the requirements of its customers. We realize that each of us, along with our customers and suppliers, play a vitally important role in the process of improving how we fulfill this commitment.

For every product, service or solution we offer, we strive to continually monitor and anticipate our customers' changing needs. This enables us to consistently meet their specific requirements and deliver a level of quality that leaves them delighted with their decision to do business with Fildex Filters Canada Corp.

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Please review and complete the form below, and return it to Fildex Filters Canada Corp for careful consideration. The following is a list of mandatory requirements and expectations at Fildex Filters Canada Corp in order to become a distributor.

Company Name \_\_\_\_\_

Address, Country \_\_\_\_\_

Contact Name \_\_\_\_\_

*We would like to apply for: (Mark only one)*

1.  Dealer License: \_\_\_\_\_ Suitable for smaller companies with \_\_\_\_\_ minimum annual purchase of \$ 50,000 to \$20 0,000 USD.
2.  Exclusive License: \_\_\_\_\_ Suitable for bigger companies with annual large volume purchase.

**TOTAL ANTICIPATED ANNUAL FILDEX FILTERS CANADA CORP SALES \$ \_\_\_\_\_/USD**

*We would like to distribute: (Check only one. If you apply for more than one product, you have to increase your annual purchase volume.)*

Fildex® Filters (Passenger cars)

Fildex® Filters (Commercial cars)

Fildex® Lubrication Products

1. Fildex Filters Canada Corp requires distributors to have and maintain their own sales force, as well as standard product inventory.  
 I understand and agree to terms listed above
  
2. Fildex Filters Canada Corp requires all distributors to provide sales trace data in either a spreadsheet format every 6 months. These traces must be transmitted electronically to Fildex Filters Canada Corp email.  
 I understand and agree to terms listed above
  
3. Describe the geographical and environmental conditions of the area you normally and regularly sell in.

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Describe your business model(sales distribution):

# of Reps		% of Total Sales
_____	Field-Based Reps	_____
_____	Inside Sales Reps	_____
	Internet Sales	_____

4. List the items/parts you are currently successfully selling (or plan to sell) including:

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List other auto parts companies you currently buy from:

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Fildex Filters Canada Corp's decision on your request, of course, will not necessarily be based on and limited to the information above, and may well have to include other considerations, but the above information will be very helpful in arriving at our decision.



You, personally, and as agent for the company (entity), hereby authorize Fildex Filters Canada Corp. to contact and investigate the references listed, as well as all other information obtained as a result of such investigation.

**YOU CERTIFY THAT ALL OF THE INFORMATION CONTAINED IN THIS APPLICATION AND ANY ATTACHMENTS, GIVEN FOR THE PURPOSE OF PROSPECTIVE FILDEX FILTERS CANADA CORP DISTRIBUTORSHIP, IS TRUE AND CORRECT TO THE BEST OF YOUR KNOWLEDGE.**

DATED: \_\_\_\_\_

\_\_\_\_\_  
Name of Company (Entity)

\_\_\_\_\_  
Owner/Partner/President (Please print)

\_\_\_\_\_  
Signature of the Name of Above